



The Strength of Delaware Life:

We Focus on What Matters to You

At Delaware Life Insurance Company, we're focused on two of the things that matter most to you: your financial security and your future.

That's why every Delaware Life employee will go out of their way to make sure that:

- You feel confident that the money you have given us will be there in the future when you need it.
- You get what you're looking for: straightforward products that you understand clearly and that perform in line with your expectations.
- Every interaction you have with us creates an experience that is honest, efficient, and accurate.

We strive to be the company you are delighted to do business with because you get real results and real value with every encounter. And the partners we choose to collaborate with are as passionate as we are about giving you the knowledge and power you need to make smart decisions as you build for your future.

Highlights as of
March 31, 2018



Delivering Pure Value with Clarity, Trust, and Real Results

In fact, at Delaware Life we've made it our mission to deliver value and results to *everyone* we work with by:

- Building responsive annuity and insurance **products with practical features; clear choices; simple, straightforward pricing; and solid long-term returns** using the best brains and technology available.
- Making those products available to a network of knowledgeable **financial representatives who deliver those products with clarity and integrity to help you make smart decisions** to protect your savings and build for the future, according to your individual needs.
- Creating a **seamless, accurate service experience you can trust** from the first moment you contact us.

Managing Risk with Financial Strength

Founded in 2013, Delaware Life is a member of Group One Thousand One: a dynamic network of businesses making insurance more useful, logical, and accessible for everyone.

As of March 31, 2018, the company managed nearly 320,000 active annuity and life insurance policies representing \$36.0 billion in assets under management and \$14.6 billion of invested assets. In addition, our risk-based capital (RBC) ratio of 542%¹ and high industry ratings mean that we have:

■ The financial resources and disciplined risk management practices in place to keep our promises to you through the economy's ups and downs.

■ The ongoing financial strength to meet our obligations to every client who owns a Delaware Life insurance or annuity contract.

¹ As of 12/31/17. The risk-based capital (RBC) Ratio is a measurement used by the National Association of Insurance Commissioners (NAIC) to judge if a company's capital level is adequate given the size and degree of risk it has taken on. For example, at a 300% RBC level, a company holds \$3 of capital for every \$1 of "risk" assumed. Generally, **the higher the ratio, the healthier the company.**

Financial Strength Ratings as of March 31, 2018

A- (Excellent)²

A.M. Best

Delaware Life Insurance Company and
Delaware Life Insurance Company of New York

BBB+ (Stable)³

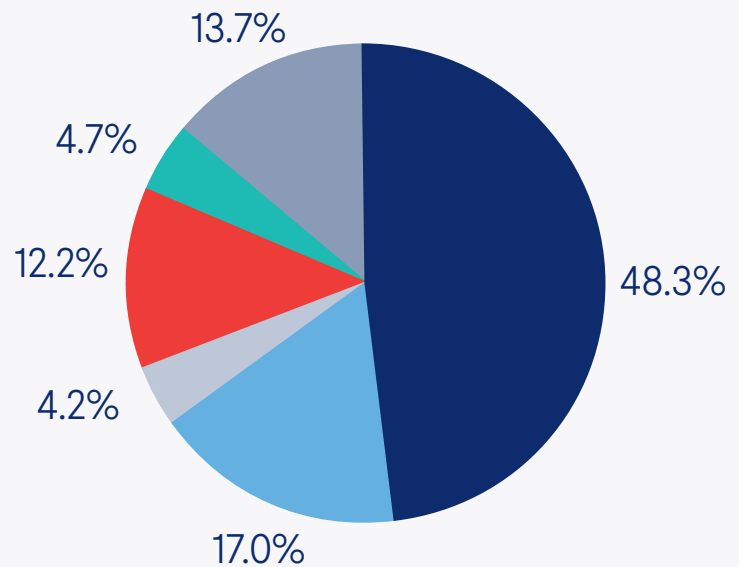
Standard & Poor's

Delaware Life Insurance Company and
Delaware Life Insurance Company of New York

High-Quality, Well-Diversified
Investment Account

As of March 31, 2018

- 48.3%—Corporate Bonds (95% Investment Grade)
- 17.0%—Asset-backed Securities
- 13.7%—Other
- 12.2%—Cash & Short-Term Securities
- 4.7%—Mortgages
- 4.2%—Government/Agency Securities



²A.M. Best A- (Excellent) is 4th out of 13 possible ratings.

³Standard & Poor's BBB+ (Stable) is 8th out of 21 possible ratings.

delawarelife.com

Delaware Life Insurance Company is authorized to transact business in all states (except New York), the District of Columbia, Puerto Rico and the U.S. Virgin Islands and is a member of Group One Thousand One.

This communication is for informational purposes only. It is not intended to provide, and should not be interpreted as individualized investment, legal or tax advice. To obtain such advice, please consult with your investment, legal or tax professional.

**NOT FDIC INSURED | MAY LOSE VALUE | NO BANK OR CREDIT UNION GUARANTEE
NOT A DEPOSIT | NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY OR NCUA/NCUSIF**

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